The Geis Principle:
Welcome to the ideal combination of performance and passion.
Our philosophy:

• To not only satisfy our customers in individual points, but in all aspects.

• To unite the expertise and performance of a large corporation with the commitment and flexibility of a medium-sized company.

The owners Wolfgang Geis and Hans-Georg Geis

'We take care to unite values such as drive and vision with concentrated logistics competence. We are traditionally modern.'
Our business fields and services
FROM INDIVIDUAL SERVICES
TO COMPLEX PROJECTS

<table>
<thead>
<tr>
<th>ROAD SERVICES</th>
<th>AIR + SEA SERVICES</th>
<th>LOGISTICS SERVICES</th>
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<tbody>
<tr>
<td>• General cargo</td>
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<td>• Part and full loads</td>
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<td>• Parcel services</td>
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<tr>
<td>• Courier and express services</td>
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<td>• Procurement and regional forwarding</td>
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<td>• Project forwarding</td>
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<td>• IATA direct transportation and consolidated services</td>
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<tr>
<td>• Part and full charter projects</td>
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<td>• FCL and LCL transportation</td>
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<td>• Combined transportation</td>
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<td>• Worldwide project management</td>
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<td>• Warehousing and spare parts logistics</td>
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<td>• Production supplies</td>
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<td>• Assembly and technical services</td>
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<tr>
<td>• Special packaging</td>
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<td>• Industrial plant logistics</td>
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**IT solutions**

| Modular interfaces to customer systems  |
| Real-time status tracking up to POD  |
| Route and tour optimisation  |
| Customer-specific reporting  |
| Electronic customs clearance  |
| Order management – end-to-end  |
| Reporting according to individual KPIs  |
| Online data exchange according to industry standards  |
| Modular software solutions  |
| Certified interfaces  |
| Redundant IT infrastructure  |
| Data centre – 100% backup and 24/7 availability  |
The worldwide Geis network
A STRONG PARTNER ALL AROUND THE WORLD

600 subsidiaries in 102 countries.
Our customers profit from a global network – worldwide.
The Geis Group locations

CLOSELY MESHED LIKE NO OTHER
IN THE CENTER OF EUROPE

- Well developed infrastructures
- 140 networks and logistics locations in Europe
- 815,000 m² logistics and handling area
The big one in the medium-sized sector
AN OVERVIEW OF OUR KEY DATA

<table>
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<tr>
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<th>Data</th>
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<tbody>
<tr>
<td><strong>Staff</strong></td>
<td>6,145 people</td>
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<td><strong>Turnover</strong></td>
<td>812 million euros</td>
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<tr>
<td><strong>Locations</strong></td>
<td>140 locations in Europe</td>
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<tr>
<td><strong>Logistics and handling area</strong></td>
<td>815,000 m²</td>
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</table>
Geis Group in CEE

Geis PL
Geis Parcel PL
Geis Cargo International

Geis CZ
Geis Parcel CZ
Geis CZ Air+Sea
Spedition Feico

Geis SK
Geis Parcel SK
Geis Group CEE

**CZECH REPUBLIC**
- **Staff**: 1250 employees
- **Turnover**: 145,313,185 EUR
- **Locations**: 23 branch offices
- **Logistics and handling area**: 176,000 m²

**SLOVAKIA**
- **Staff**: 300 employees
- **Turnover**: 42,499,200 EUR
- **Locations**: 8 branch offices
- **Logistics and handling area**: 41,000 m²

**POLAND**
- **Staff**: 1200 employees
- **Turnover**: 57,305,493 EUR
- **Locations**: 38 branch offices
- **Logistics and handling area**: 83,000 m²

Dated 01.03.2017*
Geis Group – CEE

Products

PARCEL TRANSPORT
System of national and international parcel shipments transportation to business - B2B and private addresses – B2C

PALLET TRANSPORT
System of national and international transportation of pallet and individual package shipments

FULL TRUCK LOAD TRANSPORT
National and international Full Truck Load (FTL) and Less than Truck Load (LTL) transportation

LOGISTICS
Logistics services from simple warehousing up to complex, sophisticated logistics projects

AIR AND SEA FREIGHT
Air freight and sea transportation

PACKAGING
Production and development of packaging materials, container technologies and their optimum use in distribution and retail packaging

GEIS POINT
The pickup network for parcels from e-shops in the Czech Republic and Slovakia
PARCEL TRANSPORT
System of national and international parcel shipments transportation to business (B2B) and private addresses

- Delivery in the whole country on the working day following the day of pick-up
- Delivery to Europe
- Courier delivery all over the world
- Tracking & Tracing of consignment in real time on the web and smartphone
- Customer software applications for clearance of consignments

Services
- Cash On Delivery (COD)
- Proof of delivery (P.O.D.) of every parcel available on the Internet
- Delivery by 12.00 p.m.
- Guaranteed delivery
- Email /SMS/ Telephone notification
- Return shipment
Geis Group – CEE

PALLET TRANSPORT
System of national and international transportation of pallet and individual package shipments

- Delivery in the whole country on the working day following the day of pick-up
- Delivery of shipments to most European countries through our regular collection lines
- Tracking & Tracing of consignment in real time on the web and smartphone
- Customer software applications for clearance of consignments

Services
- Cash On Delivery (COD)
- B2C – transportation of shipments to a private address
- Proof of delivery (P.O.D.) of every parcel available on the Internet
- Email SMS/ Telephone notification
- Pallet account
- Return shipment
FULL TRUCK LOAD TRANSPORT
National and international Full truck load (FTL) and less than truck load (LTL) transportation

- FTL – palletized and non-palletized shipments in vehicles with optimal capacities
- LTL – palletized and non-palletized shipments which do not fill vehicle capacity

Services
- Delivery of shipments on request of orderer
- ADR Transport mode - dangerous goods
- Temperature controlled transportation
- All customs services for shipments to/from outside the EU
- Intrastat processing for shipments to/from EU countries
LOGISTICS
Logistics services from simple warehousing up to complex, sophisticated logistics projects

- Warehousing and handling
- Pre-production and final assembly
- Value-added services – packaging, labelling, action/promo packaging, multipacks, additional packaging
- Management of packaging incl. production and supply of wooden containers, pallets, cardboard boxes, interlayers and, supporting materials
- Distribution logistics
- In-house logistics
- Cross-docking
- Outsourcing – complete takeover and solution of highly specialised logistic projects
- Consultancy and customized logistic concepts
AIR AND SEA FREIGHT
Import / export

- Door-to-Door – delivery from / to final destination
- Dangerous goods transportation
- Temperature controlled transportation - perishable goods
- Oversized cargo transportation / project cargo

Air freight services
- Airport-to-airport - pick-up and delivery from / to airport
- Courier air transport - express air freight shipment, (envelopes and parcels) up to 50 kg
- Charter transport

Sea freight services
- Port-to-port - pick-up and delivery from / to port
- FCL – full container load
- LCL – consolidation service
Geis Group – CEE
Products

PACKAGING
Production and development of packaging materials, container technologies and their optimum use in distribution and retail packaging

▪ Wooden packaging materials
▪ Carton containers
▪ Accessory packaging materials

Our services include:
▪ Delivery of high quality material at interesting prices
▪ Design of an effective method of packaging
▪ Optimization of packaging costs
▪ Consignment stock
▪ JUST IN TIME deliveries
▪ Continuous systematic delivery quality control

We design and implement of complex packaging for export to Europe and overseas.
Geis Group – CEE
Products

Geis Point
The pickup network for parcels from e-shops

- The most effective means of transport and pickup of parcels
- The most reasonably priced and most attractive means of parcel transport
- Maximum accessibility of Geis Points, densest network of pickup points and convenient opening hours
Hub & spoke systems ensure the first delivery attempt next working day for all CZ/SK postcodes.
HUB & SPOKE SYSTEMS

Perfect system

Optimal distribution network

Hub & spoke systems ensure the first delivery attempt next working day for all PL postcodes.

= Distribution centers
Thank you for your attention.